



RISE  
*Real Estate Group*  
Resilience • Integrity • Service • Expertise

## Listing Presentation Form

Name: \_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_

Address of Property: \_\_\_\_\_

- What is the approximate value of your home? \_\_\_\_\_
- How much do you currently owe on the home? \_\_\_\_\_
- On a scale of 1-10, with 10 being perfect, what would you rate the condition of your home? \_\_\_\_\_
- Why are you planning to sell?

- How soon are you hoping to have your home sold? \_\_\_\_\_

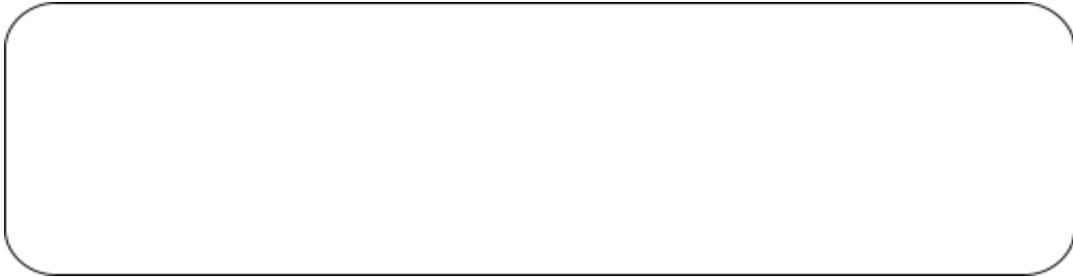
- How old are the following items?

Roof: \_\_\_\_\_ Water Heater: \_\_\_\_\_

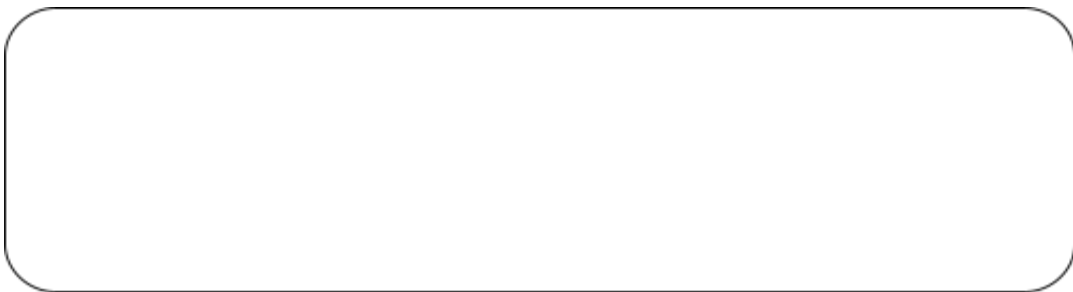
HVAC: \_\_\_\_\_ Plumbing: \_\_\_\_\_

Appliances: \_\_\_\_\_

- Have you made any additional updates to the home?



- What do you love about your neighborhood?



- What do you dislike about your neighborhood?



- What concerns do you have about the selling process?

- What are you looking for in a real estate agent?

- Do you have any specific questions you would like to discuss at our appointment?

- What is your preferred date and time for me to tour your home and discuss the details of your property and go over marketing? (about an hour)

○ Date: \_\_\_\_\_ Time: \_\_\_\_\_

